

Ref: SPE-AP-2017001

Date: 28<sup>th</sup> November 2017

Attention Mr Muhammad Abdul Kahfi / Johan Novrian Kaunang,

**AUTHORIZED DISTRIBUTION PARTNER**

We, Sphere Power Engineering Pte Ltd (SPE), authorized business partner for EPC Energy and Power Conversion, Turkey, for Southeast Asia region. EPC Energy, manufacturer of Industrial Power Converters, AC and DC UPS, Battery Chargers, Voltage Stabilizers and more. All products manufactured conformed to respective manufacturing specifications and according to IEC requirements.

We hereby appoint PT Tria Dayatama Power Solusindo (TDPS), having registered address at Jl. Elang 5 HG 6-1 Sektor iX Bintaro Jaya Tangerang Selatan - Banten, Indonesia, as our authorized distribution partner for power converters, AC & DC UPS related applications in Railways, Airport and Seaport sectors for Indonesia market.

PT Tria Dayatama Power Solusindo (TDPS) will be entitled to represent Sphere Power Engineering Pte Ltd to sell complete range of industrial converters, battery chargers and UPS products for the mentioned market sectors. It is TDPS responsibility to ensure recognition of our product ranges in the mentioned market sectors and opportunities to participate in most, if not, all the available tender/bidding activities in the said market sectors. We are committed to provide technical support and solutions with our range of Industrial power converter products to TDPS to compete in the tender/bidding processes.

All on-site SAT, trainings and engineering supports will be chargeable according to respective requirements. Expenses relating to travel, boarding and lodging will be borne by you.

All offered power converters, battery chargers and UPS products will come with standard warranty covering 18 months from the date of delivery or 12 months from date of commissioning, whichever is earlier, against manufacturing defects only.

\*other warranty period requests will be approved accordingly to ambient and application operations after being reviewed by SPE (EPC).

Quarterly business review will be carried out with the dedicated sales person in-charge from TDPS. Reviews will be according to identified opportunities, offered (open) opportunities and on-going projects

This authorization letter will take effect from above indicated date and will remain valid till 30<sup>th</sup> November 2019. We look forward to a pleasant and fruitful business relationship with you for the mutual benefit.

Your Sincerely,



**Reiner Teo**  
Business Manager  
**Sphere Power Engineering Pte Ltd**

